

		決算期	Fiscal Term	2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
経営成績	Financial Highlights																		
売上高	Net sales	百万円	Millions of yen	43,226	54,533	51,877	62,032	74,739	84,129	90,378	92,064	83,103	53,776	64,454	73,625	75,084	82,325	87,684	94,857
売上総利益	Gross profit	百万円	Millions of yen	7,144	8,025	7,637	9,196	11,568	12,562	13,334	13,198	13,132	7,674	9,046	10,526	10,912	12,085	12,691	13,304
営業損益	Operating income (loss)	百万円	Millions of yen	1,060	360	7	1,575	3,800	4,681	5,097	4,317	3,791	-780	767	2,215	2,212	3,107	3,272	3,556
経常損益	Ordinary income (loss)	百万円	Millions of yen	1,373	803	422	2,003	4,226	5,148	5,518	4,732	4,193	-520	1,074	2,500	2,488	3,384	3,577	3,854
税金等調整前当期純損益	Income (loss) before income taxes and minority interests	百万円	Millions of yen	927	309	-69	1,552	3,683	5,053	5,597	4,685	3,284	-1,363	1,062	2,261	2,353	2,862	3,621	3,742
親会社株主に帰属する当期純損益	Net income (loss)	百万円	Millions of yen	561	87	-137	778	1,772	2,880	3,154	2,590	1,732	-1,407	569	1,171	1,288	1,416	2,230	2,416
売上総利益率	Gross profit margin	%	%	16.5	14.7	14.7	14.8	15.5	14.9	14.8	14.3	15.8	14.3	14.0	14.3	14.5	14.7	14.5	14.0
売上高営業損益率	Ratio of operating income (loss) to net sales	%	%	2.5	0.7	0.0	2.5	5.1	5.6	5.6	4.7	4.6	-1.5	1.2	3.0	2.9	3.8	3.7	3.7
売上高経常損益率	Ratio of ordinary income (loss) to net sales	%	%	3.2	1.5	0.8	3.2	5.7	6.1	6.1	5.1	5.0	-1.0	1.7	3.4	3.3	4.1	4.1	4.1
売上高当期純損益率 ※6	Ratio of net income (loss) to net sales	%	%	1.3	0.2	-0.3	1.3	2.4	3.4	3.5	2.8	2.1	-2.6	0.9	1.6	1.7	1.7	2.5	2.5

財政状態	Financial Position			2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
流動資産	Current assets	百万円	Millions of yen	26,725	20,719	20,965	23,644	29,688	32,921	37,229	37,583	31,972	27,900	30,887	35,059	34,660	39,325	41,536	41,855
固定資産	Non-current assets	百万円	Millions of yen	13,272	12,298	11,240	12,641	11,638	12,658	13,485	16,441	15,198	14,287	13,648	12,919	12,872	13,821	14,676	15,729
総資産	Total assets	百万円	Millions of yen	39,997	33,018	32,206	36,286	41,327	45,580	50,715	54,025	47,171	42,187	44,536	47,978	47,532	53,147	56,212	57,585
流動負債	Current liabilities	百万円	Millions of yen	19,609	12,708	12,186	15,224	18,760	19,668	21,125	21,844	14,615	12,170	14,961	17,826	16,654	20,672	21,297	21,645
固定負債	Non-current liabilities	百万円	Millions of yen	898	1,122	1,285	1,715	1,700	1,961	2,093	3,320	2,568	1,588	1,258	966	838	960	1,265	915
負債合計	Total liabilities	百万円	Millions of yen	20,507	13,830	13,472	16,939	20,460	21,629	23,218	25,165	17,183	13,758	16,220	18,792	17,492	21,633	22,562	22,560
純資産	Net assets	百万円	Millions of yen	19,489	19,188	18,734	19,346	20,866	23,950	27,496	28,860	29,987	28,429	28,315	29,186	30,040	31,514	33,650	35,024
自己資本比率	Net assets to total assets	%	%	48.7	58.1	58.2	53.3	50.5	52.5	54.2	53.4	63.6	67.4	63.6	60.8	63.2	59.3	59.9	60.8
ROE(自己資本当期純損益率) ※4	Return on equity ※4	%	%	N/A	0.5	-0.7	4.1	8.8	12.9	12.3	9.2	5.9	-4.8	2.0	4.1	4.4	4.6	6.8	7.0
ROA(総資産経常損益率)	Return on assets	%	%	3.4	2.2	1.3	5.8	10.9	11.8	11.5	9.0	8.3	-1.2	2.5	5.4	5.2	6.7	6.5	6.8

キャッシュ・フローの状況	Cash Flows			2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
営業キャッシュ・フロー	Cash flows from operating activities	百万円	Millions of yen	789	165	-224	985	-163	2,255	1,323	3,034	4,712	2,099	766	468	2,200	2,481	2,700	2,613
投資キャッシュ・フロー	Cash flows from investing activities	百万円	Millions of yen	1,139	939	239	-593	25	-690	-811	-4,550	-162	-122	-334	-61	-261	-1,248	-1,356	-2,283
フリー・キャッシュ・フロー	Free cash flows	百万円	Millions of yen	1,928	1,104	15	392	-138	1,564	512	-1,515	4,549	1,977	432	406	1,938	1,232	1,343	330
財務キャッシュ・フロー	Cash flows from financing activities	百万円	Millions of yen	-1,217	-1,284	-218	-482	748	-620	-109	591	-1,552	-1,740	-420	-272	-455	-360	-8	-834
現金及び現金同等物の期末残高	Cash and cash equivalents at end of the period	百万円	Millions of yen	2,981	2,801	2,598	2,507	3,117	4,062	4,465	3,541	6,539	6,775	6,787	6,921	8,404	9,275	10,610	10,105

1株当たり指標	Per Share Data			2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
EPS(一株当たり当期純損益)	Earnings per share	円	Yen	38.34	6.20	-9.62	47.83	113.00	184.37	199.86	163.92	109.64	-89.58	37.55	78.82	88.10	97.68	153.81	166.69
BPS(一株当たり純資産)	Book-value per share	円	Yen	1,342.04	1,373.03	1,123.80	1,245.34	1,344.86	1,544.22	1,739.63	1,826.06	1,897.58	1,838.27	1,892.90	1,978.13	2,066.57	2,173.41	2,320.92	2,415.82
一株当たり配当金(年間)	Dividend per share (Annual)	円	Yen	10.0	10.0	10.0	10.0	22.0	37.0	40.0	41.0	27.5	10.0	10.0	20.0	22.5	29.5	46.5	50.5

主要経営指標	Major Management Indicators			2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
設備投資額	Capital investment	百万円	Millions of yen	N/A	N/A	283	1,890	242	356	534	1,586	419	39	116	146	179	1,190	735	1,663
減価償却費 ※1	Depreciation and amortization ※1	百万円	Millions of yen	358	359	380	409	393	364	360	549	758	628	341	318	357	281	323	392
総資産回転率 ※4、※5	Total assets turnover ※4	回	Time	N/A	1.5	1.6	1.8	1.9	1.9	1.9	1.8	1.6	1.2	1.5	1.6	1.6	1.6	1.6	1.7
たな卸資産回転率 ※4	Inventory turnover ※4	回	Time	N/A	17.5	17.8	21.3	22.3	22.6	22.9	20.8	17.9	13.7	19.1	21.1	21.1	22.3	21.8	22.1
インタレスト・カバレッジ・レシオ	Interest coverage ratio	倍	Times	45.7	76.0	-3.3	16.8	-4.1	117.2	94.8	155.6	227.4	156.1	26,080.4	176,438.6	-	-	1070.8	1,668.4
連結従業員数	Number of employees at year-end (Consolidated)	人	People	745	745	736	722	726	733	766	850	863	843	815	818	840	851	884	925
株価(終値) ※2	Common stock price (Close) ※2	円	Yen	354	291	237	640	1,100	2,580	1,934	1,000	797	658	748	860	927	1,088	1,674	1,685
PER(株価収益率)	Price earnings ratio	%	%	9.2	46.9	-	13.4	10.0	14.0	9.7	6.1	7.3	-	19.9	10.9	10.5	11.1	10.9	10.1
PBR(株価純資産倍率)	Price book-value per share	倍	Times	0.3	0.2	0.2	0.5	0.8	1.7	1.1	0.5	0.4	0.4	0.4	0.4	0.4	0.5	0.7	0.7
配当性向	Dividend payout ratio	%	%	26.1	161.3	-	20.9	19.5	20.1	20.0	25.0	25.1	-	26.6	25.4	25.5	30.2	30.2	30.3
配当利回り	Dividend yield	%	%	2.8	3.4	4.2	1.6	2.0	1.4	2.1	4.1	3.5	1.5	1.3	2.3	2.4	2.7	2.8	3.0
DOE(純資産配当率) ※4、※5	Dividend on equity ※4	%	%	N/A	0.7	0.8	0.8	1.7	2.6	2.4	2.3	1.5	0.5	0.5	1.0	1.2	1.4	2.1	2.1
期末発行済株式総数 ※3	Number of shares outstanding at end of the period ※3	千株	Thousand shares	14,523	13,978	16,938	16,938	16,938	16,938	16,438	16,438	16,438	15,574	15,574	15,574	14,574	14,574	14,574	14,574
株式時価総額	Market capitalization	百万円	Millions of yen	5,141	4,066	3,947	9,935	17,439	39,976	30,568	15,804	12,594	10,176	11,189	12,688	13,475	15,775	24,270	24,429

- 注:
- 減価償却費(連結) = 減価償却費(連結) + のれん償却額
  - 株価は06年2月28日までは大阪証券取引所市場第二部、06年3月1日から13年7月15日までは大阪証券取引所市場第一部、13年7月16日以降は東京証券取引所市場第一部におけるものであります。
  - 期末発行済株式総数は、千株以下を切り捨てています。
  - 2001年3月期より連結財務諸表を作成しているため、2001年3月期の指標は算出不可につき記載しておりません。
  - 2015年3月期より退職給付会計基準等を適用し、それに伴い当会計年度の期首の総資産及び純資産額が変更になっております。
  - 売上高四半期純損益率 = 親会社株主に帰属する四半期純損益 ÷ 売上高

- Notes :
- Depreciation and amortization (Consolidated) = Depreciation and amortization (Consolidated) + Amortization of goodwill
  - Stock price is quoted from those on the Second Section of Osaka Securities Exchange by February 28, 2006, from those on the First Section of Osaka Securities Exchange From March 1, 2006 to July 15, 2013, and from those on the First Section of Tokyo Stock Exchange from July 16, 2013.
  - Figures are rounded down to the nearest thousand shares in the number of shares outstanding at end of the period.
  - Figures are not indicated due to the calculation impossible because consolidated financial statements have started since the year ended March 31, 2001.
  - From the year ended March 31, 2015, Furusato adopted "Accounting Standard for Retirement Benefits" and related guidance. As a result of the application of the standard and related guidance, total assets and net assets were revised at beginning of this fiscal year.
  - Ratio of net income (loss) to net sales = Net income (loss) attributable to owners of parent / Net sales

		決算期	Fiscal Term	2017/3	2018/3	2019/3	2020/3
経営成績	Financial Highlights						
売上高	Net sales	百万円	Millions of yen	94,109	98,881	107,873	104,619
売上総利益	Gross profit	百万円	Millions of yen	13,109	13,618	15,109	15,814
営業損益	Operating income (loss)	百万円	Millions of yen	3,163	3,125	4,040	3,973
経常損益	Ordinary income (loss)	百万円	Millions of yen	3,445	3,464	4,416	4,334
税金等調整前当期純損益	Income (loss) before income taxes and minority interests	百万円	Millions of yen	3,479	3,429	4,356	4,309
親会社株主に帰属する当期純損益	Net income (loss)	百万円	Millions of yen	2,335	2,311	2,893	2,808
売上総利益率	Gross profit margin	%	%	13.9	13.8	14.0	15.1
売上高営業損益率	Ratio of operating income (loss) to net sales	%	%	3.4	3.2	3.7	3.8
売上高経常損益率	Ratio of ordinary income (loss) to net sales	%	%	3.7	3.5	4.1	4.1
売上高当期純損益率 ※6	Ratio of net income (loss) to net sales	%	%	2.5	2.3	2.7	2.7

財政状態	Financial Position						
流動資産	Current assets	百万円	Millions of yen	42,267	44,587	48,150	45,069
固定資産	Non-current assets	百万円	Millions of yen	17,778	19,010	18,838	21,819
総資産	Total assets	百万円	Millions of yen	60,046	63,598	66,988	66,888
流動負債	Current liabilities	百万円	Millions of yen	21,984	23,138	25,578	24,050
固定負債	Non-current liabilities	百万円	Millions of yen	1,031	1,374	719	535
負債合計	Total liabilities	百万円	Millions of yen	23,015	24,512	26,297	24,586
純資産	Net assets	百万円	Millions of yen	37,030	39,085	40,690	42,302
自己資本比率	Net assets to total assets	%	%	61.7	61.5	60.7	63.0
ROE(自己資本当期純損益率) ※4	Return on equity ※4	%	%	6.5	6.1	7.3	6.8
ROA(総資産経常損益率)	Return on assets	%	%	5.9	5.6	6.8	6.4

キャッシュ・フローの状況	Cash Flows						
営業キャッシュ・フロー	Cash flows from operating activities	百万円	Millions of yen	2,978	1,590	3,757	4,750
投資キャッシュ・フロー	Cash flows from investing activities	百万円	Millions of yen	-554	-1,339	-1,216	-3,550
フリー・キャッシュ・フロー	Free cash flows	百万円	Millions of yen	2,424	251	2,540	1,199
財務キャッシュ・フロー	Cash flows from financing activities	百万円	Millions of yen	-892	-577	-796	-1,520
現金及び現金同等物の期末残高	Cash and cash equivalents at end of the period	百万円	Millions of yen	11,637	11,312	13,056	12,883

1株当たり指標	Per Share Data						
EPS(一株当たり当期純損益)	Earnings per share	円	Yen	161.06	159.44	199.57	193.71
BPS(一株当たり純資産)	Book-value per share	円	Yen	2,554.28	2,696.12	2,806.90	2,908.60
一株当たり配当金(年間)	Dividend per share (Annual)	円	Yen	48.5	48.0	60.0	58.5

主要経営指標	Major Management Indicators						
設備投資額	Capital investment	百万円	Millions of yen	1,710	1,157	1,193	1,827
減価償却費 ※1	Depreciation and amortization ※1	百万円	Millions of yen	533	666	611	753
総資産回転率 ※4、※5	Total assets turnover ※4	回	Time	1.6	1.6	1.7	1.6
たな卸資産回転率 ※4	Inventory turnover ※4	回	Time	23.2	24.0	24.4	20.5
インタレスト・カバレッジ・レシオ	Interest coverage ratio	倍	Times	4,821.4	2,183.3	5,444.0	1,945.5
連結従業員数	Number of employees at year-end (Consolidated)	人	People	945	960	978	1,069
株価(終値) ※2	Common stock price (Close) ※2	円	Yen	1,687	1,825	1,612	1,442
PER(株価収益率)	Price earnings ratio	%	%	10.5	11.4	8.1	7.4
PBR(株価純資産倍率)	Price book-value per share	倍	Times	0.7	0.7	0.6	0.5
配当性向	Dividend payout ratio	%	%	30.1	30.1	30.1	30.2
配当利回り	Dividend yield	%	%	2.8	2.6	3.7	4.1
DOE(純資産配当率) ※4、※5	Dividend on equity ※4	%	%	2.0	1.8	2.2	2.1
期末発行済株式総数 ※3	Number of shares outstanding at end of the period ※3	千株	Thousand shares	14,574	14,574	14,574	14,574
株式時価総額	Market capitalization	百万円	Millions of yen	24,457	26,457	23,368	21,016

注:

1. 減価償却費(連結)＝減価償却費(連結)＋のれん償却額

2. 株価は06年2月28日までは大阪証券取引所市場第二部、  
06年3月1日から13年7月15日までは大阪証券取引所市場第一部、  
13年7月16日以降は東京証券取引所市場第一部におけるものであります。

3. 期末発行済株式総数は、千株以下を切り捨てています。

4. 2001年3月期より連結財務諸表を作成しているため、2001年3月期の指標は算出不可につき記載しておりません。

5. 2015年3月期より退職給付会計基準等を適用し、それに伴い当会計年度の期首の総資産及び純資産額が変更になっております。

6. 売上高四半期純損益率＝親会社株主に帰属する四半期純損益÷売上高

	決算期	Fiscal Term	2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3
<b>資産の部</b>	<b>Assets</b>																	
流動資産	Current assets:		26,725	20,719	20,965	23,644	29,688	32,921	37,229	37,583	31,972	27,900	30,887	35,059	34,660	39,325	41,536	41,855
現金及び預金	Cash and deposits		2,581	1,212	2,199	2,507	3,127	4,079	4,516	3,608	6,624	6,905	6,861	7,016	8,439	9,393	11,170	10,957
受取手形及び売掛金、電子記録債権	Notes and accounts receivable-trade, electronically recorded monetary claims-operating		19,043	13,984	14,233	17,596	21,683	24,079	28,053	28,554	20,255	16,891	20,003	24,028	22,093	25,634	25,363	25,774
有価証券	Marketable securities		1,197	598	1,009	99	-	-	-	-	-	-	-	-	-	-	200	300
たな卸資産	Inventories		3,221	3,019	2,823	3,012	3,676	3,765	4,141	4,698	4,576	3,265	3,499	3,479	3,639	3,739	4,297	4,299
繰延税金資産	Deferred tax assets		269	201	169	273	323	310	318	337	278	279	309	328	321	328	295	321
その他	Other		652	1,825	652	328	1,083	873	318	483	286	597	257	244	206	273	245	232
貸倒引当金	Allowance for doubtful accounts		-241	-122	-123	-173	-206	-185	-119	-99	-49	-39	-42	-38	-41	-43	-36	-30
固定資産	Noncurrent assets:		13,272	12,298	11,240	12,641	11,638	12,658	13,485	16,441	15,198	14,287	13,648	12,919	12,872	13,821	14,676	15,729
有形固定資産	Property, plant and equipment:		8,160	7,904	7,898	9,462	8,781	8,804	8,758	10,395	10,325	9,992	9,795	9,436	9,176	9,521	9,873	11,104
建物及び構築物(純額)	Buildings and structures, net		2,180	1,996	1,877	2,493	2,396	2,315	2,351	2,856	2,911	2,735	2,573	2,430	2,202	2,087	3,090	3,999
土地	Land		5,436	5,436	5,436	6,443	5,864	5,903	5,705	6,808	6,801	6,801	6,868	6,698	6,653	6,373	6,356	6,395
建設仮勘定	Construction in progress		-	-	81	3	4	-	104	91	-	-	-	-	0	735	0	193
その他(純額)	Other, net		543	472	503	522	515	585	596	639	612	454	353	307	319	324	426	515
無形固定資産	Intangible assets:		293	275	338	271	160	115	105	1,517	1,230	115	83	61	48	64	101	122
のれん(※1)	Goodwill		101	79	84	55	26	8	2	1,398	1,087	-	-	-	-	-	-	-
その他	Other		191	196	253	215	133	106	102	119	142	115	83	61	48	64	101	122
投資その他の資産	Investments and other assets:		4,819	4,118	3,003	2,907	2,697	3,738	4,621	4,528	3,643	4,179	3,769	3,421	3,647	4,236	4,701	4,503
投資有価証券	Investment securities		3,327	2,250	1,003	1,416	1,299	2,651	3,160	3,122	2,437	3,054	2,540	2,268	2,314	2,884	3,059	2,767
前払年金費用	Prepaid pension cost		-	-	-	-	-	-	-	-	138	60	71	99	119	-	-	-
退職給付に係る資産	Net defined benefit asset		-	-	-	-	-	-	-	-	-	-	-	-	-	175	416	461
繰延税金資産	Deferred tax assets		287	577	829	800	681	357	385	379	372	398	187	101	42	-	-	-
その他	Other		1,403	1,720	1,663	1,249	1,114	860	1,197	1,131	809	772	1,140	1,058	1,248	1,270	1,328	1,383
貸倒引当金	Allowance for doubtful accounts		-199	-429	-493	-559	-397	-130	-121	-105	-115	-106	-170	-106	-77	-94	-103	-109
<b>資産合計</b>	<b>Total assets</b>		<b>39,997</b>	<b>33,018</b>	<b>32,206</b>	<b>36,286</b>	<b>41,327</b>	<b>45,580</b>	<b>50,715</b>	<b>54,025</b>	<b>47,171</b>	<b>42,187</b>	<b>44,536</b>	<b>47,978</b>	<b>47,532</b>	<b>53,147</b>	<b>56,212</b>	<b>57,585</b>
<b>負債の部</b>	<b>Liabilities</b>																	
流動負債	Current liabilities:		19,609	12,708	12,186	15,224	18,760	19,668	21,125	21,844	14,615	12,170	14,961	17,826	16,654	20,672	21,297	21,645
支払手形及び買掛金、電子記録債務	Notes and accounts payable-trade, electronically recorded obligations-operating		17,145	11,571	11,182	13,297	15,211	16,547	18,048	18,764	12,809	11,106	13,456	15,577	14,714	18,298	18,834	19,123
短期借入金	Short-term loans payable		950	-	-	-	1,000	730	500	615	10	-	-	-	-	-	-	-
1年内返済予定の長期借入金	Current portion of long-term loans payable		-	-	-	-	-	-	-	300	300	-	-	-	-	-	160	160
未払法人税等	Income taxes payable		329	225	74	930	1,379	1,236	1,283	902	325	48	347	863	542	930	742	736
賞与引当金	Provision for bonuses		-	-	-	-	-	-	-	520	494	409	464	485	505	532	554	571
役員賞与引当金	Provision for directors' bonuses		-	-	-	-	-	-	23	29	15	5	13	26	25	28	28	28
その他	Other		1,184	911	929	995	1,168	1,153	1,270	711	661	600	679	873	866	885	976	1,026
固定負債	Noncurrent liabilities:		898	1,122	1,285	1,715	1,700	1,961	2,093	3,320	2,568	1,588	1,258	966	838	960	1,265	915
長期借入金	Long-term loans payable		-	-	-	-	-	-	-	1,200	900	-	-	-	-	-	260	100
繰延税金負債	Deferred tax liabilities		-	-	-	-	-	105	292	281	491	695	539	450	437	693	794	605
役員株式給付引当金	Provision for share-based remuneration for directors		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
退職給付引当金	Provision for retirement benefits		524	717	903	1,324	1,280	1,249	1,157	1,107	903	521	453	341	209	-	-	-
退職給付に係る負債	Net defined benefit liability		-	-	-	-	-	-	-	-	-	-	-	-	-	83	29	34
役員退職慰労引当金	Provision for directors' retirement benefits		333	364	348	361	394	582	623	708	51	57	-	-	-	-	-	-
その他	Other		40	39	33	29	25	24	20	22	222	312	266	174	190	183	181	174
<b>負債合計</b>	<b>Total liabilities</b>		<b>20,507</b>	<b>13,830</b>	<b>13,472</b>	<b>16,939</b>	<b>20,460</b>	<b>21,629</b>	<b>23,218</b>	<b>25,165</b>	<b>17,183</b>	<b>13,758</b>	<b>16,220</b>	<b>18,792</b>	<b>17,492</b>	<b>21,633</b>	<b>22,562</b>	<b>22,560</b>
<b>純資産の部</b>	<b>Net Assets</b>																	
株主資本	Shareholders' equity:		18,555	18,298	18,758	19,038	20,543	23,054	26,312	28,268	29,352	27,414	27,562	28,461	29,293	30,349	32,194	33,936
資本金	Capital stock		5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232	5,232
資本剰余金	Capital surplus		5,133	5,133	5,975	5,975	5,975	5,975	6,446	6,446	6,446	6,135	6,135	6,135	5,975	5,975	5,975	5,975
利益剰余金	Retained earnings		8,189	7,924	7,616	8,216	9,741	12,262	14,816	16,775	17,860	16,097	16,513	17,536	18,108	19,198	21,046	22,788
自己株式	Treasury stock		-0	-1	-65	-385	-405	-415	-183	-185	-187	-50	-318	-442	-22	-57	-58	-60
その他の包括利益累計額	Accumulated other comprehensive income:		0	10	-24	308	322	896	1,183	591	635	1,014	752	724	746	1,164	1,455	1,088
その他有価証券評価差額金	Valuation difference on available-for-sale securities		0	10	-24	308	322	896	1,183	591	635	1,014	752	724	746	1,134	1,297	958
繰延ヘッジ損益	Deferred gains or losses on hedges		-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-1
退職給付に係る調整累計額	Remeasurements of defined benefit plans		-	-	-	-	-	-	-	-	-	-	-	-	-	30	157	131
非支配株主持分	Minority interests		934	889	-	-	-	-	-	0	-	-	-	-	-	-	-	-
<b>純資産合計</b>	<b>Total net assets</b>		<b>19,489</b>	<b>19,188</b>	<b>18,734</b>	<b>19,346</b>	<b>20,866</b>	<b>23,950</b>	<b>27,496</b>	<b>28,860</b>	<b>29,987</b>	<b>28,429</b>	<b>28,315</b>	<b>29,186</b>	<b>30,040</b>	<b>31,514</b>	<b>33,650</b>	<b>35,024</b>
<b>負債純資産合計</b>	<b>Total liabilities and net assets</b>		<b>39,997</b>	<b>33,018</b>	<b>32,206</b>	<b>36,286</b>	<b>41,327</b>	<b>45,580</b>	<b>50,715</b>	<b>54,025</b>	<b>47,171</b>	<b>42,187</b>	<b>44,536</b>	<b>47,978</b>	<b>47,532</b>	<b>53,147</b>	<b>56,212</b>	<b>57,585</b>

注:

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フルサト工業株式会社 連結貸借対照表(年度)		Consolidated Balance Sheets (Fiscal Year Basis)				百万円 Millions of yen	
		決算期	Fiscal Term	2017/3	2018/3	2019/3	2020/3
資産の部		Assets					
流動資産	Current assets:	42,267	44,587	48,150	45,069		
現金及び預金	Cash and deposits	11,437	11,112	13,056	12,883		
受取手形及び売掛金、電子記録債権	Notes and accounts receivable-trade, electronically recorded monetary claims-operating	26,021	28,006	30,056	25,796		
有価証券	Marketable securities	200	200	-	-		
たな卸資産	Inventories	4,051	4,188	4,644	5,576		
繰延税金資産	Deferred tax assets	283	314	-	-		
その他	Other	295	778	454	864		
貸倒引当金	Allowance for doubtful accounts	-22	-12	-61	-50		
固定資産	Noncurrent assets:	17,778	19,010	18,838	21,819		
有形固定資産	Property, plant and equipment:	12,178	12,629	13,199	14,506		
建物及び構築物(純額)	Buildings and structures, net	4,024	3,831	4,657	4,976		
土地	Land	7,203	7,203	7,304	7,487		
建設仮勘定	Construction in progress	29	601	160	1,010		
その他(純額)	Other, net	920	993	1,077	1,031		
無形固定資産	Intangible assets:	166	204	205	2,986		
のれん(※1)	Goodwill	-	-	-	1,171		
その他	Other	166	204	205	1,815		
投資その他の資産	Investments and other assets:	5,434	6,176	5,432	4,326		
投資有価証券	Investment securities	3,846	4,430	3,584	2,515		
前払年金費用	Prepaid pension cost	-	-	-	-		
退職給付に係る資産	Net defined benefit asset	578	770	804	678		
繰延税金資産	Deferred tax assets	-	-	-	61		
その他	Other	1,096	1,063	1,267	1,292		
貸倒引当金	Allowance for doubtful accounts	-87	-87	-223	-222		
資産合計	Total assets	60,046	63,598	66,988	66,888		
負債の部		Liabilities					
流動負債	Current liabilities:	21,984	23,138	25,578	24,050		
支払手形及び買掛金、電子記録債務	Notes and accounts payable-trade, electronically recorded obligations-operating	19,520	20,169	22,558	19,755		
短期借入金	Short-term loans payable	-	-	-	-		
1年内返済予定の長期借入金	Current portion of long-term loans payable	100	100	100	25		
未払法人税等	Income taxes payable	491	642	1,049	707		
賞与引当金	Provision for bonuses	578	595	657	730		
役員賞与引当金	Provision for directors' bonuses	26	25	29	14		
その他	Other	1,266	1,605	1,183	2,817		
固定負債	Noncurrent liabilities:	1,031	1,374	719	535		
長期借入金	Long-term loans payable	-	125	25	-		
繰延税金負債	Deferred tax liabilities	831	1,079	436	245		
役員株式給付引当金	Provision for share-based remuneration for directors	-	-	10	10		
退職給付引当金	Provision for retirement benefits	-	-	-	-		
退職給付に係る負債	Net defined benefit liability	37	45	48	72		
役員退職慰労引当金	Provision for directors' retirement benefits	-	-	-	-		
その他	Other	163	124	198	206		
負債合計	Total liabilities	23,015	24,512	26,297	24,586		
純資産の部		Net Assets					
株主資本	Shareholders' equity:	35,537	37,145	39,340	41,365		
資本金	Capital stock	5,232	5,232	5,232	5,232		
資本剰余金	Capital surplus	5,975	5,997	5,997	5,997		
利益剰余金	Retained earnings	24,391	25,999	28,195	30,221		
自己株式	Treasury stock	-61	-83	-84	-85		
その他の包括利益累計額	Accumulated other comprehensive income:	1,492	1,940	1,349	798		
その他有価証券評価差額金	Valuation difference on available-for-sale securities	1,364	1,784	1,214	800		
繰延ヘッジ損益	Deferred gains or losses on hedges	0	-0	-	-0		
退職給付に係る調整累計額	Remeasurements of defined benefit plans	127	156	135	-2		
非支配株主持分	Minority interests	-	-	-	138		
純資産合計	Total net assets	37,030	39,085	40,690	42,302		
負債純資産合計	Total liabilities and net assets	60,046	63,598	66,988	66,888		

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		決算期 Fiscal Term		2001/3		2002/3		2003/3		2004/3		2005/3		2006/3	
売上高	Net sales	43,226	100.0%	54,533	100.0%	51,877	100.0%	62,032	100.0%	74,739	100.0%	84,129	100.0%		
売上原価	Cost of sales	36,081	83.5%	46,508	85.3%	44,240	85.3%	52,836	85.2%	63,170	84.5%	71,566	85.1%		
売上総利益	Gross profit	7,144	16.5%	8,025	14.7%	7,637	14.7%	9,196	14.8%	11,568	15.5%	12,562	14.9%		
販売費及び一般管理費	Selling, general and administrative expenses	6,083	14.0%	7,664	14.0%	7,630	14.7%	7,620	12.3%	7,768	10.4%	7,880	9.4%		
運賃及び荷造費	Freightage and packing expenses	757		817		821		837		929		993			
貸倒引当金繰入額	Provision of allowance for doubtful accounts	219		194		201		235		77		13			
役員退職慰労引当金繰入額	Provision for directors' retirement benefits	27		32		33		31		33		41			
役員賞与引当金繰入額	Provision for directors' bonuses	-		-		-		-		-		-			
役員株式給付引当金繰入額	Provision for share-based remuneration for directors	-		-		-		-		-		-			
給料手当及び賞与	Salaries, allowances and bonuses	2,699		3,496		3,450		3,464		3,686		3,715			
賞与引当金繰入額	Provision for bonuses	-		-		-		-		-		-			
退職給付費用	Retirement benefit expenses	116		191		211		228		219		226			
その他	Other	2,263		2,932		2,910		2,822		2,823		2,890			
営業損益	Operating income (loss)	1,060	2.5%	360	0.7%	7	0.0%	1,575	2.5%	3,800	5.1%	4,681	5.6%		
営業外収益	Non-operating income	506	1.2%	676	1.2%	624	1.2%	684	1.1%	682	0.9%	711	0.8%		
受取利息及び受取配当金	Interest and dividends income	180		112		76		52		27		36			
仕入割引	Purchase discounts	269		458		463		521		569		592			
受取賃貸料	Rent income	-		-		28		62		54		55			
その他	Other	57		105		55		47		30		26			
営業外費用	Non-operating expenses	193	0.5%	233	0.4%	209	0.4%	256	0.4%	255	0.3%	244	0.3%		
支払利息及び手形売却損	Interest expenses and loss on sales of notes payable	60		83		67		58		39		19			
売上割引	Sales discounts	59		106		115		139		163		198			
賃貸収入原価	Cost of lease revenue	-		-		-		41		13		13			
その他	Other	72		43		26		16		38		12			
経常損益	Ordinary income (loss)	1,373	3.2%	803	1.5%	422	0.8%	2,003	3.2%	4,226	5.7%	5,148	6.1%		
特別利益	Extraordinary income	-	-	13	0.0%	-	-	28	0.0%	127	0.2%	92	0.1%		
特別損失	Extraordinary loss	446	1.1%	507	0.9%	492	0.9%	479	0.8%	670	0.9%	188	0.2%		
税金等調整前当期純損益	Income (loss) before income taxes and minority interests	927	2.1%	309	0.6%	-69	-0.1%	1,552	2.5%	3,683	4.9%	5,053	6.0%		
法人税、住民税及び事業税	Income taxes-current	433		469		299		1,075		1,852		2,122			
法人税等調整額	Income taxes-deferred	-285		-218		-189		-301		59		50			
非支配株主に帰属する当期純損益	Minority interests	218		-29		-42		-		-		-			
親会社株主に帰属する当期純損益	Net income (loss)	561	1.3%	87	0.2%	-137	-0.3%	778	1.3%	1,772	2.4%	2,880	3.4%		

主な特別利益 Major factors of extraordinary income

										有価証券売却益 108 Gain on sales of securities	
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主な特別損失 Major factors of extraordinary loss

		有価証券売却損 201 Loss on sales of securities	有価証券評価損 253 Loss on valuation of securities	退職給付引当金繰入額 151 Provision for retirement benefits	退職給付引当金繰入額 302 Provision for retirement benefits	減損損失 579 Impairment loss	過年度役員退職慰労引当金繰入額 170 Provision for directors' retirement benefits for prior periods
		貸倒引当金繰入額 100 Provision of allowance for doubtful accounts	退職給付引当金繰入額 151 Provision for retirement benefits	貸倒引当金繰入額 113 Provision of allowance for doubtful accounts	貸倒引当金繰入額 126 Provision of allowance for doubtful accounts		
			貸倒引当金繰入額 100 Provision of allowance for doubtful accounts	有価証券評価損 109 Loss on valuation of securities			
				会員権評価損 106 Loss on valuation of membership			

		決算期 Fiscal Term		2007/3		2008/3		2009/3		2010/3		2011/3		2012/3	
売上高	Net sales	90,378	100.0%	92,064	100.0%	83,103	100.0%	53,776	100.0%	64,454	100.0%	73,625	100.0%		
売上原価	Cost of sales	77,043	85.2%	78,866	85.7%	69,971	84.2%	46,101	85.7%	55,408	86.0%	63,099	85.7%		
売上総利益	Gross profit	13,334	14.8%	13,198	14.3%	13,132	15.8%	7,674	14.3%	9,046	14.0%	10,526	14.3%		
販売費及び一般管理費	Selling, general and administrative expenses	8,237	9.1%	8,880	9.6%	9,340	11.2%	8,455	15.7%	8,278	12.8%	8,311	11.3%		
運賃及び荷造費	Freightage and packing expenses	1,074		1,087		1,075		834		874		927			
貸倒引当金繰入額	Provision of allowance for doubtful accounts	-		1		6		8		102		-30			
役員退職慰労引当金繰入額	Provision for directors' retirement benefits	41		44		16		6		1		-			
役員賞与引当金繰入額	Provision for directors' bonuses	23		29		15		5		13		26			
役員株式給付引当金繰入額	Provision for share-based remuneration for directors	-		-		-		-		-		-			
給料手当及び賞与	Salaries, allowances and bonuses	3,800		3,592		3,848		3,712		3,678		3,683			
賞与引当金繰入額	Provision for bonuses	-		463		437		362		409		424			
退職給付費用	Retirement benefit expenses	199		203		226		239		178		168			
その他	Other	3,097		3,459		3,714		3,284		3,022		3,110			
営業損益	Operating income (loss)	5,097	5.6%	4,317	4.7%	3,791	4.6%	-780	-1.5%	767	1.2%	2,215	3.0%		
営業外収益	Non-operating income	688	0.8%	693	0.8%	668	0.8%	446	0.8%	520	0.8%	541	0.7%		
受取利息及び受取配当金	Interest and dividends income	42		57		64		39		48		48			
仕入割引	Purchase discounts	567		558		514		322		407		441			
受取賃貸料	Rent income	55		54		56		55		30		31			
その他	Other	23		21		33		28		33		19			
営業外費用	Non-operating expenses	267	0.3%	278	0.3%	266	0.3%	187	0.3%	212	0.3%	256	0.3%		
支払利息及び手形売却損	Interest expenses and loss on sales of notes payable	13		27		31		8		0		0			
売上割引	Sales discounts	223		227		217		155		201		234			
賃貸収入原価	Cost of lease revenue	13		12		12		16		4		4			
その他	Other	17		10		5		6		6		17			
経常損益	Ordinary income (loss)	5,518	6.1%	4,732	5.1%	4,193	5.0%	-520	-1.0%	1,074	1.7%	2,500	3.4%		
特別利益	Extraordinary income	144	0.2%	19	0.0%	29	0.0%	13	0.0%	116	0.2%	30	0.0%		
特別損失	Extraordinary loss	66	0.1%	66	0.1%	938	1.1%	855	1.6%	128	0.2%	269	0.4%		
税金等調整前当期純損益	Income (loss) before income taxes and minority interests	5,597	6.2%	4,685	5.1%	3,284	4.0%	-1,363	-2.5%	1,062	1.6%	2,261	3.1%		
法人税、住民税及び事業税	Income taxes-current	2,319		2,029		1,352		84		324		1,007			
法人税等調整額	Income taxes-deferred	123		65		199		-40		168		81			
非支配株主に帰属する当期純損益	Minority interests	-		0		-		-		-		-			
親会社株主に帰属する当期純損益	Net income (loss)	3,154	3.5%	2,590	2.8%	1,732	2.1%	-1,407	-2.6%	569	0.9%	1,171	1.6%		

主な特別利益 Major factors of extraordinary income

	固定資産売却益 72 Gain on sales of noncurrent assets					保険解約返戻金 73 Insurance premiums refunded cancellation	
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主な特別損失 Major factors of extraordinary loss

	減損損失 55 Impairment loss			投資有価証券評価損 799 Loss on valuation of investment securities	のれん償却額 854 Amortization of goodwill	投資有価証券売却損 76 Loss on valuation of investment securities	減損損失 206 Impairment loss
				役員退職慰労金 107 Directors' retirement benefits			

		決算期 Fiscal Term		2013/3		2014/3		2015/3		2016/3		2017/3		2018/3	
売上高	Net sales	75,084	100.0%	82,325	100.0%	87,684	100.0%	94,857	100.0%	94,109	100.0%	98,881	100.0%		
売上原価	Cost of sales	64,172	85.5%	70,239	85.3%	74,993	85.5%	81,553	86.0%	81,000	86.1%	85,263	86.2%		
売上総利益	Gross profit	10,912	14.5%	12,085	14.7%	12,691	14.5%	13,304	14.0%	13,109	13.9%	13,618	13.8%		
販売費及び一般管理費	Selling, general and administrative expenses	8,699	11.6%	8,977	10.9%	9,419	10.7%	9,747	10.3%	9,945	10.6%	10,492	10.6%		
運賃及び荷造費	Freightage and packing expenses	993		1,102		1,197		1,226		1,272		1,425			
貸倒引当金繰入額	Provision of allowance for doubtful accounts	7		31		23		16		-1		-5			
役員退職慰労引当金繰入額	Provision for directors' retirement benefits	-		-		-		-		-		-			
役員賞与引当金繰入額	Provision for directors' bonuses	25		25		28		28		26		25			
役員株式給付引当金繰入額	Provision for share-based remuneration for directors	-		-		-		-		-		-			
給料手当及び賞与	Salaries, allowances and bonuses	3,779		3,825		3,979		4,180		4,288		4,476			
賞与引当金繰入額	Provision for bonuses	444		465		486		501		509		524			
退職給付費用	Retirement benefit expenses	168		186		194		189		170		154			
その他	Other	3,280		3,340		3,508		3,604		3,679		3,892			
営業損益	Operating income (loss)	2,212	2.9%	3,107	3.8%	3,272	3.7%	3,556	3.7%	3,163	3.4%	3,125	3.2%		
営業外収益	Non-operating income	537	0.7%	544	0.7%	592	0.7%	616	0.6%	619	0.7%	669	0.7%		
受取利息及び受取配当金	Interest and dividends income	49		54		59		68		68		73			
仕入割引	Purchase discounts	435		437		478		504		503		530			
受取賃貸料	Rent income	30		32		32		28		23		40			
その他	Other	22		19		22		15		23		25			
営業外費用	Non-operating expenses	261	0.3%	266	0.3%	287	0.3%	318	0.3%	337	0.4%	330	0.3%		
支払利息及び手形売却損	Interest expenses and loss on sales of notes payable	-		-		2		1		0		0			
売上割引	Sales discounts	237		246		268		284		290		298			
賃貸収入原価	Cost of lease revenue	3		3		2		3		1		1			
その他	Other	20		16		13		29		44		29			
経常損益	Ordinary income (loss)	2,488	3.3%	3,384	4.1%	3,577	4.1%	3,854	4.1%	3,445	3.7%	3,464	3.5%		
特別利益	Extraordinary income	0	0.0%	47	0.1%	64	0.1%	4	0.0%	39	0.0%	75	0.1%		
特別損失	Extraordinary loss	136	0.2%	569	0.7%	21	0.0%	111	0.1%	4	0.0%	109	0.1%		
税金等調整前当期純損益	Income (loss) before income taxes and minority interests	2,353	3.1%	2,862	3.5%	3,621	4.1%	3,742	3.9%	3,479	3.7%	3,429	3.5%		
法人税、住民税及び事業税	Income taxes-current	1,014		1,380		1,364		1,333		1,064		1,105			
法人税等調整額	Income taxes-deferred	49		65		26		-7		79		13			
非支配株主に帰属する当期純損益	Minority interests	-		-		-		-		-		-			
親会社株主に帰属する当期純損益	Net income (loss)	1,288	1.7%	1,416	1.7%	2,230	2.5%	2,416	2.5%	2,335	2.5%	2,311	2.3%		

主な特別利益 Major factors of extraordinary income

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主な特別損失 Major factors of extraordinary loss

		減損損失 72 Impairment loss	減損損失 535 Impairment loss		固定資産撤去費用引当金 繰入額 100 Provision for removal expenses of noncurrent assets		環境対策引当金繰入額 55 Provision for environmental measures
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		決算期 Fiscal Term		2019/3		2020/3	
売上高	Net sales	107,873	100.0%	104,619	100.0%		
売上原価	Cost of sales	92,763	86.0%	88,805	84.9%		
売上総利益	Gross profit	15,109	14.0%	15,814	15.1%		
販売費及び一般管理費	Selling, general and administrative expenses	11,069	10.3%	11,841	11.3%		
運賃及び荷造費	Freightage and packing expenses	1,505		1,472			
貸倒引当金繰入額	Provision of allowance for doubtful accounts	197		-11			
役員退職慰労引当金繰入額	Provision for directors' retirement benefits	-		-			
役員賞与引当金繰入額	Provision for directors' bonuses	29		14			
役員株式給付引当金繰入額	Provision for share-based remuneration for directors	10		-			
給料手当及び賞与	Salaries, allowances and bonuses	4,599		5,040			
賞与引当金繰入額	Provision for bonuses	582		647			
退職給付費用	Retirement benefit expenses	169		187			
その他	Other	3,974		4,489			
営業損益	Operating income (loss)	4,040	3.7%	3,973	3.8%		
営業外収益	Non-operating income	730	0.7%	703	0.7%		
受取利息及び受取配当金	Interest and dividends income	82		84			
仕入割引	Purchase discounts	545		515			
受取賃貸料	Rent income	53		65			
その他	Other	49		38			
営業外費用	Non-operating expenses	354	0.3%	342	0.3%		
支払利息及び手形売却損	Interest expenses and loss on sales of notes payable	0		3			
売上割引	Sales discounts	311		289			
賃貸収入原価	Cost of lease revenue	5		4			
その他	Other	37		45			
経常損益	Ordinary income (loss)	4,416	4.1%	4,334	4.1%		
特別利益	Extraordinary income	24	0.0%	-	-		
特別損失	Extraordinary loss	85	0.1%	25	0.0%		
税金等調整前当期純損益	Income (loss) before income taxes and minority interests	4,356	4.0%	4,309	4.1%		
法人税、住民税及び事業税	Income taxes-current	1,520		1,440			
法人税等調整額	Income taxes-deferred	-57		27			
非支配株主に帰属する当期純損益	Minority interests	-		32	0.0%		
親会社株主に帰属する当期純損益	Net income (loss)	2,893	2.7%	2,808	2.7%		

主な特別利益 Major factors of extraordinary income

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主な特別損失 Major factors of extraordinary loss

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		決算期	Fiscal Term	2011/3	2012/3	2013/3	2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3
売上高	Net sales												
機器・工具事業	Equipment and Tools Business	百万円	Millions of yen	34,652	38,600	38,039	41,006	42,656	45,500	45,804	48,828	49,873	49,633
工業機器事業	Industrial Equipment Business	百万円	Millions of yen	26,051	29,055	27,994	28,984	30,456	32,570	33,014	35,812	37,055	34,031
自動車向け機械工具事業	Machine and Tools for Automotive Business	百万円	Millions of yen	3,995	4,654	4,740	5,439	5,420	5,860	5,890	6,152	6,745	6,825
住宅設備機器事業	Housing Equipment Business	百万円	Millions of yen	3,759	3,875	4,397	5,524	5,220	5,549	5,652	5,474	5,275	5,600
セキュリティ事業	Security Business	百万円	Millions of yen	-	-	-	-	-	-	-	-	-	2,779
海外	Overseas Business	百万円	Millions of yen	261	387	159	178	616	531	292	359	192	214
その他	Other Business	百万円	Millions of yen	585	627	746	879	943	988	955	1,029	603	181
機械・設備事業	Machine and Facility Business	百万円	Millions of yen	10,054	13,815	14,194	14,869	16,647	20,440	19,333	19,689	24,145	20,706
工作機械事業	Machine Tool Business	百万円	Millions of yen	7,359	10,543	11,188	12,187	13,636	16,783	16,363	16,795	20,565	18,611
FAシステム事業	Factory Automation Business	百万円	Millions of yen	2,695	3,272	3,005	2,681	3,011	3,657	2,969	2,894	3,580	2,095
建築・配管資材事業	Construction and Piping Products Business	百万円	Millions of yen	19,726	21,209	22,851	26,449	28,380	28,916	28,972	30,364	33,854	34,279
建築資材事業	Building Supplies Business	百万円	Millions of yen	15,951	17,014	18,340	21,298	22,706	22,888	22,646	23,481	26,830	27,255
配管資材事業	Piping Products Business	百万円	Millions of yen	3,774	4,194	4,510	5,151	5,673	6,027	6,325	6,882	7,024	7,024
連結合計	Consolidated Total	百万円	Millions of yen	64,454	73,625	75,084	82,325	87,684	94,857	94,109	98,881	107,873	104,619

		Ratio of Profits (Losses) to Net Sales											
売上高構成比	Ratio of Profits (Losses) to Net Sales												
機器・工具事業	Equipment and Tools Business	%	%	53.8	52.4	50.7	49.8	48.6	48.0	48.7	49.4	46.2	47.4
工業機器事業	Industrial Equipment Business	%	%	40.5	39.5	37.3	35.2	34.7	34.3	35.1	36.2	34.4	32.5
自動車向け機械工具事業	Machine and Tools for Automotive Business	%	%	6.2	6.3	6.3	6.6	6.2	6.2	6.3	6.2	6.3	6.5
住宅設備機器事業	Housing Equipment Business	%	%	5.8	5.3	5.9	6.7	6.0	5.9	6.0	5.5	4.9	5.4
セキュリティ事業	Security Business	%	%	-	-	-	-	-	-	-	-	-	2.7
海外	Overseas Business	%	%	0.4	0.5	0.2	0.2	0.7	0.6	0.3	0.4	0.2	0.2
その他	Other Business	%	%	0.9	0.8	1.0	1.1	1.1	1.0	1.0	1.0	0.6	0.2
機械・設備事業	Machine and Facility Business	%	%	15.6	18.8	18.9	18.1	19.0	21.5	20.5	19.9	22.4	19.8
工作機械事業	Machine Tool Business	%	%	11.4	14.3	14.9	14.8	15.6	17.7	17.4	17.0	19.1	17.8
FAシステム事業	Factory Automation Business	%	%	4.2	4.5	4.0	3.3	3.4	3.9	3.2	2.9	3.3	2.0
建築・配管資材事業	Construction and Piping Products Business	%	%	30.6	28.8	30.4	32.1	32.4	30.5	30.8	30.7	31.4	32.8
建築資材事業	Building Supplies Business	%	%	24.7	23.1	24.4	25.9	25.9	24.1	24.1	23.7	24.9	26.1
配管資材事業	Piping Products Business	%	%	5.9	5.7	6.0	6.2	6.5	6.4	6.7	7.0	6.5	6.7

		Operating Income (Loss)											
営業損益	Operating Income (Loss)												
機器・工具事業	Equipment and Tools Business	百万円	Millions of yen	468	1,047	897	1,009	948	1,219	1,176	1,143	1,297	1,229
機械・設備事業	Machine and Facility Business	百万円	Millions of yen	56	274	384	361	479	719	559	532	685	601
建築・配管資材事業	Construction and Piping Products Business	百万円	Millions of yen	130	782	940	1,691	1,728	1,510	1,333	1,377	1,928	2,022
調整額	Adjustment	百万円	Millions of yen	108	110	-9	45	115	106	93	71	129	119
連結合計	Consolidated Total	百万円	Millions of yen	767	2,215	2,212	3,107	3,272	3,556	3,163	3,125	4,040	3,973

		Ratio of Operating Income (Loss) to Net Sales											
売上高営業損益率	Ratio of Operating Income (Loss) to Net Sales												
機器・工具事業	Equipment and Tools Business	%	%	1.4	2.7	2.4	2.5	2.2	2.7	2.6	2.3	2.6	2.5
機械・設備事業	Machine and Facility Business	%	%	0.6	2.0	2.7	2.4	2.9	3.5	2.9	2.7	2.8	2.9
建築・配管資材事業	Construction and Piping Products Business	%	%	0.7	3.7	4.1	6.4	6.1	5.2	4.6	4.5	5.7	5.9
連結合計	Consolidated Total	%	%	1.2	3.0	2.9	3.8	3.7	3.7	3.4	3.2	3.7	3.8

注:

1. 2020年3月期 第1四半期より、株式会社セキュリティデザインを連結範囲に含めております。

それに伴い、機器・工具セグメントに「セキュリティ事業」が新たに加わり、従来、同セグメントの「その他」に含まれていた株式会社ジーネットのセキュリティ事業は「セキュリティ事業」に合算されています。

1. Security Design, Inc. has been included in the scope of consolidation from three months ended June 30, 2019.

Accordingly, the Security Business is newly established in "the Equipment and Tools Business". The Security Business includes Security Design and the security business of G-net which used to be in the Other Business.

		決算期	Fiscal Term	2001/3	2002/3	2003/3	2004/3	2005/3	2006/3	2007/3	2008/3	2009/3	2010/3	2011/3	2012/3	2013/3
経営成績		Financial Highlights														
売上高	Net sales	百万円	Millions of yen	18,593	16,691	15,580	17,238	21,862	24,853	27,103	27,050	28,727	18,655	19,741	21,224	22,866
売上総利益	Gross profit	百万円	Millions of yen	4,893	4,444	3,992	4,614	5,936	6,424	6,705	6,466	7,281	3,794	4,106	4,731	5,084
営業損益	Operating income (loss)	百万円	Millions of yen	782	495	111	819	1,981	2,387	2,461	2,073	2,826	-222	130	782	940
経常損益	Ordinary income (loss)	百万円	Millions of yen	976	667	257	955	2,169	2,620	2,687	2,316	3,062	-30	332	963	1,063
税引前当期純損益	Income (loss) before income taxes and minority	百万円	Millions of yen	667	339	164	814	1,620	2,543	2,757	2,296	2,604	-1,610	208	805	852
当期純損益	Net income (loss)	百万円	Millions of yen	344	130	28	415	656	1,452	1,530	1,296	1,517	-1,659	64	406	423
売上総利益率	Gross profit margin	%	%	26.3	26.6	25.6	26.8	27.2	25.9	24.7	23.9	25.3	20.3	20.8	22.3	22.2
売上高営業損益率	Ratio of operating income (loss) to net sales	%	%	4.2	3.0	0.7	4.8	9.1	9.6	9.1	7.7	9.8	-1.2	0.7	3.7	4.1
売上高経常損益率	Ratio of ordinary income (loss) to net sales	%	%	5.3	4.0	1.7	5.5	9.9	10.5	9.9	8.6	10.7	-0.2	1.7	4.5	4.7
売上高当期純損益率	Ratio of net income (loss) to net sales	%	%	1.9	0.8	0.2	2.4	3.0	5.8	5.6	4.8	5.3	-8.9	0.3	1.9	1.9
財政状態		Financial Position														
流動資産	Current assets	百万円	Millions of yen	11,459	10,502	10,974	10,900	13,331	14,655	16,540	14,311	14,310	10,948	11,891	12,934	13,496
固定資産	Non-current assets	百万円	Millions of yen	12,765	11,799	11,554	12,910	12,213	13,180	14,062	17,608	17,054	15,413	14,802	14,119	13,843
総資産	Total assets	百万円	Millions of yen	24,225	22,302	22,528	23,811	25,544	27,836	30,603	31,920	31,364	26,361	26,694	27,054	27,339
流動負債	Current liabilities	百万円	Millions of yen	5,436	3,682	3,294	4,317	5,675	6,132	6,768	6,848	5,975	3,726	4,907	5,271	5,627
固定負債	Non-current liabilities	百万円	Millions of yen	447	476	503	608	573	865	1,044	2,033	1,486	681	503	425	409
負債合計	Total liabilities	百万円	Millions of yen	5,883	4,158	3,798	4,925	6,249	6,998	7,813	8,882	7,461	4,408	5,411	5,697	6,037
純資産	Net assets	百万円	Millions of yen	18,341	18,143	18,730	18,886	19,295	20,837	22,789	23,038	23,903	21,953	21,282	21,357	21,302
自己資本比率	Net assets to total assets	%	%	75.7	81.4	83.1	79.3	75.5	74.9	74.5	72.2	76.2	83.3	79.7	78.9	77.9

決算期 Fiscal Term 2014/3 2015/3 2016/3 2017/3 2018/3 2019/3 2020/3

経営成績		Financial Highlights		2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3
売上高	Net sales	百万円	Millions of yen	26,477	28,401	28,939	29,017	30,375	33,873	34,289
売上総利益	Gross profit	百万円	Millions of yen	6,007	6,235	6,279	6,205	6,492	7,469	7,627
営業損益	Operating income (loss)	百万円	Millions of yen	1,691	1,728	1,510	1,333	1,377	1,928	2,022
経常損益	Ordinary income (loss)	百万円	Millions of yen	1,832	1,923	1,693	1,510	1,607	2,167	2,219
税引前当期純損益	Income (loss) before income taxes and minority	百万円	Millions of yen	1,333	1,902	1,581	1,540	1,507	2,185	2,199
当期純損益	Net income (loss)	百万円	Millions of yen	559	1,176	1,023	1,033	1,021	1,469	1,469
売上総利益率	Gross profit margin	%	%	22.7	22.0	21.7	21.4	21.4	22.1	22.2
売上高営業損益率	Ratio of operating income (loss) to net sales	%	%	6.4	6.1	5.2	4.6	4.5	5.7	5.9
売上高経常損益率	Ratio of ordinary income (loss) to net sales	%	%	6.9	6.8	5.9	5.2	5.3	6.4	6.5
売上高当期純損益率	Ratio of net income (loss) to net sales	%	%	2.1	4.1	3.5	3.6	3.4	4.3	4.3

財政状態		Financial Position		2014/3	2015/3	2016/3	2017/3	2018/3	2019/3	2020/3
流動資産	Current assets	百万円	Millions of yen	14,557	15,556	14,643	13,911	14,167	15,567	14,496
固定資産	Non-current assets	百万円	Millions of yen	14,452	14,737	15,492	17,316	18,263	18,163	18,918
総資産	Total assets	百万円	Millions of yen	29,010	30,294	30,135	31,227	32,431	33,731	33,414
流動負債	Current liabilities	百万円	Millions of yen	6,814	7,217	7,203	7,709	8,083	9,363	8,721
固定負債	Non-current liabilities	百万円	Millions of yen	531	718	458	490	732	339	248
負債合計	Total liabilities	百万円	Millions of yen	7,346	7,935	7,662	8,199	8,815	9,702	8,969
純資産	Net assets	百万円	Millions of yen	21,663	22,359	22,473	23,028	23,615	24,028	24,444
自己資本比率	Net assets to total assets	%	%	74.7	73.8	74.6	73.7	72.8	71.2	73.2